

## GET CORONAVIRUS RESOURCES FOR YOUR AGENCY HERE...

Welcome to your weekly Wednesday update from MAIA.

### Coronavirus

#### Registry News: Essential Transactions, Appointments & Where to Find Help

During the COVID-19 state of emergency, Massachusetts has gone from 30 RMV service center locations and multiple AAA locations down to eight locations for the entire state (plus two that are designated commercial-only) to maintain social-distancing for the safety of customers and staff. MAIA's member relations advocate Kathy Cormier has compiled some facts and guidelines to help agencies navigate the new Registry realities. [READ MORE](#)

#### Registry News: Paying Vehicle/Trailer Sales Tax Online

With RMV service centers closed for all but essential services, sales tax for a motor vehicle, trailer, camper, motorcycle, etc. must be paid online to avoid late penalties or interest. The RMV has issued instructions and a link to the MA Department of Revenue (DOR) MassTaxCollect site where these transactions can be completed. The customer will receive a confirmation, which will serve as proof of tax paid once they are able to go to the RMV to get the title/registration. [READ MORE](#)



**THE NATIONAL ALLIANCE**  
for Insurance Education & Research

**Automatic extension**  
until September 30, 2020 for all  
**CIC, CISR, CRM & Rubles**  
designees with updates due between  
February and June of this year!

#### CIC & CISR Renewals Extended Until September 30

MAIA's Education team has been getting tons of calls from members worried about completing their CIC or CISR updates during the pandemic. No need to panic! National Alliance, which oversees CIC, CISR, CRM, and Rubles Graduate Seminars, is automatically extending the renewal date for all designees with updates due between February and June of this year. (And don't forget that [insurance licenses](#) are also extended until 90 days following the termination of the state of emergency.) Please contact the [National Alliance](#) with any questions/concerns.



Working from home?  
Take one of our online classes!

Earn CE Now!



## Number One Insurance Agency



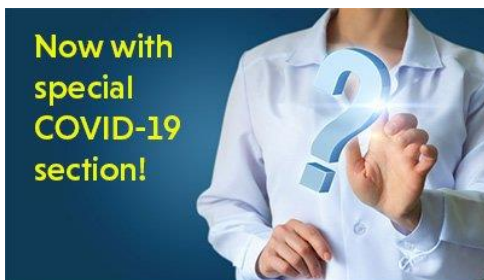
### Hospitality Liquor Coverage During COVID-19

MAIA's Number One Insurance Agency wants to remind agents that we are here to help you with access to Hospitality Mutual coverage if you need it! Hospitality has done an excellent job with accommodating insureds during the COVID-19 crisis. [READ MORE](#)

### Hartford Flood Launches New Online Portal

If your agency is a Hartford Flood broker through MAIA's Number One Insurance Agency, don't forget that Hartford Flood will be moving to a new online portal on Friday, May 1, 2020. All users will receive two separate welcome emails delivered to their emails on file on April 30th & May 1st with instructions for logging in and using the new portal. [READ MORE](#)

## Member Benefits



MAIA's Registry Procedures Manual

### MAIA's Registry Procedures Manual – The MA Auto Writer's Bible!

If you write auto insurance in Massachusetts, MAIA's Registry Procedures Manual (RPM) might just be your dream come true. Imagine an all-in-one online RMV resource that's easy to navigate, keyword-searchable, well-organized, and automatically updated whenever things change. It's got all the latest ATLAS forms and instructions, and even a **brand new COVID-19 section**. First-time subscribers pay only \$149 for a year of access for up to 10 computers in your agency; renewals are even less. [READ MORE](#)

### MAIA Welcomes Nine New Members

MAIA is delighted to announce that five Massachusetts agencies have joined as full members, and four organizations have joined as associate members. We look forward to working with and for you!

#### Full Members:

North Land Insurance Agency, Inc., Bedford, MA  
Business Insurance & Benefits Services of MA, Cambridge, MA  
One Family Insurance, Lunenburg, MA  
LBH Insurance Agency, East Longmeadow, MA  
Vista Insurance Agency, West Springfield, MA



**Associate Members:**

Expert Insurance, LLC, Johnston, RI  
Little Dog Social Media, Cumberland, MD  
Arch Insurance Company, Hartford, CT  
Attestiv Inc., Natick, MA

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## Coverage, Legislation, and COVID-19

Join MAIA's Nick Fyntrilakis & Irene Morrill for a discussion  
of current and proposed legislation related to COVID-19  
that might affect you, your clients, and our industry!

**Wednesday, May 13, 2020 | 12:00-1:00 PM**

A FREE Webinar for  
Members Only



**REGISTER NOW!**

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**Coverage, Legislation, and COVID-19** - MAIA President & CEO Nick Fyntrilakis and VP of Technical Affairs Irene Morrill will discuss current and proposed legislation related to the COVID-19 pandemic ... both MA and national. They'll touch on the ways it may affect you and your clients, and its impact on insurance. [Register Now](#)

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### Association News

#### Seeking Nominees for MAIA Board of Directors

Help shape the future of the Massachusetts independent insurance system! MAIA's nominating committee is seeking collaborative problem solvers to serve on our Board of Directors. Bring your experience, energy, and perspective to the table as we develop practical solutions to help our members address challenges such as talent recruitment, technology, and business optimization. [READ MORE](#)

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#### MEMBER QUICKLINKS:

[MAIA COVID-19 Resource Page](#)  
[Big "I" COVID-19 Resource Page](#)  
[RMV COVID-19 Resource Page](#)  
[Education Schedule](#)  
[Number One—Agents' E&O](#)  
[Number One—Client Coverage](#)  
[Ask MAIA](#)  
[Resources](#)

Massachusetts Association  
of Insurance Agents



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